

Strategic Partnership Coordinator

Department	Australian Program Team (APT)	Location	Perth (Subiaco office)
Reports To	Head of Community Engagement	Travel	Domestic
Type (P/T)	0.6 - 0.8 FTE (3-4 days)	Last Updated	February 2021

Position Purpose

The Strategic Partnership Coordinator role is integral to Tearfund's wider community engagement strategic plan, which aims to grow a movement of Australian Christians working to see lives transformed for people living in extreme poverty. Focusing on working closely with Churches, Christian Leaders, and supporters, this position focuses on mobilising the local church become increasingly active in biblically shaped responses to issues of extreme poverty and injustice.

The Strategic Partnership Coordinator will:

- Work closely with Churches and Christian leaders/influencers to increase Tearfund's influence and reach amongst the Australian Church community.
- Nurture and grow Tearfund's strategic partnerships by shaping compelling proposals that support the work of Tearfund and the local church.
- Mobilise Christian leaders and influencers to take-action in response to issues of extreme poverty and injustice via Tearfund's campaigns and initiatives.
- Support the relational management of Tearfund's church partnerships nationally.
- Network and support engagement with local churches and supporters.

The Strategic Partnerships Coordinator will work closely with other members of the Community Engagement team based around Australia. This role is based in Tearfund's Perth office, working alongside one other staff member. Although this role although based locally it contributes to a nationally focused strategy and as such will require building and managing relationships across the country. As such, the Strategic Partnerships Coordinator will undertake semi-regular domestic/regional travel, and several interstate trips each year to provide support to the Community Engagement work and strategy.

Position Accountabilities

Accountability	Outcome	
Tearfund Mission and Values This position supports Tearfund's Australian Program strategy to inspire and empower Australian Christians to respond to poverty and injustice. This role particularly furthers Tearfund's values of relationships, learning from others and participation.	Strong partnerships with churches and mobilised volunteers who act toward biblical justice. These relationships are increased and deepened and build towards a coordinated movement of Christian change agents in line with Tearfund's Christian values and ethos.	Essential
Church and Influencer Engagement		
1. Build relationships with new strategic partners; Churches and Christian leaders/influencers, which enable Tearfund to increase its influence and reach amongst the Australian Christian community.	- In line with agreed annual work plan goals, an increasing number of Churches, Christian leaders and influencers attend Tearfund events, participate in Tearfund actions and endorse Tearfund amongst their networks.	40%
2. Acquire new partners, which enable Tearfund to carry out its mission and purpose.	- Tearfund's visibility and reputation among the local Church, Christian leaders and influencers is enhanced.	
3. Help organise, support and attend Tearfund events.	- New Church Partnerships are formed and revenue from partners is growing.	

Accountability	Outcome	
	<ul style="list-style-type: none"> - A growing number of Christian leaders and influencers are mobilised to take key actions which enhance and help Tearfund achieve its mission and purpose. - A growing number of Christian Influencers are recruited and equipped to share Tearfund's story. 	
Relationship Management		
<ol style="list-style-type: none"> 1. Support and enable existing national Church partners to deepen their work for justice and increase their engagement with Tearfund. 2. Represent Tearfund amongst the broader church community and build relationships with Tearfund supporters, volunteers and other key stakeholders. (This may involve speaking on behalf of Tearfund or representing Tearfund at local/interstate events or gatherings.) 3. Work closely with the Head of Community Engagement to develop and maintain high quality communication channels with networks that inspire action. 4. Work closely with the Head of Community Engagement to develop innovative approaches to Tearfund's Church partnership strategy. 	<ul style="list-style-type: none"> - Tearfund is a respected and sought-after organization for partners seeking to be involved in global poverty alleviation and holistic mission work in Australia. - Financial and Non-financial engagement is growing. - Partners value regular communication with Tearfund. - Partners are retained year on year. 	40%
Campaigning		
<ol style="list-style-type: none"> 1. Work closely with the Australian Program Team colleagues to plan and implement the Church engagement aspects of Tearfund campaigns and initiatives. 	<ul style="list-style-type: none"> - A growing number of Churches and Christian leaders/influencers are actively involved in organising, promoting and delivering Tearfund campaign messages and actions in their sphere of influence. 	20%
Organisational Citizenship		
<ol style="list-style-type: none"> 1. Work collaboratively with team members, role model Tearfund's Christian values and be a positive example for both supporters and Tearfund staff. 2. Participate in the spiritual life of Tearfund. 	<ul style="list-style-type: none"> - Tearfund's Christian values are lived out. Stakeholders experience excellence in engagement. Support from People and Culture. The Supporter Development Lead models a 'One Tearfund' approach to work. - Lead devotions as part of a roster. Participation in annual Staff Gathering. Provide prayer support to Tearfund's People as appropriate. 	Essential

Position Requirements

Must Have	<ul style="list-style-type: none"> ○ Active Christian faith and strong commitment to Tearfund's Christian mission, values and ethos ○ Ability to encourage others in their faith and justice journeys, and to influence supporters to provide support to Tearfund as a meaningful and impactful way to respond to global poverty and injustice ○ A sound understanding of the theological basis of integral mission and how it relates to the Australian church context. ○ Strong networking and relationship management skills and experience.
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Highly Regarded	<ul style="list-style-type: none"> ○ Experience acquiring new and innovative partners. ○ Experience delivering financial and non-financial asks for non-for-profit organisations. ○ Excellent written and oral communication skills. ○ Ability to work autonomously to deliver a team strategy. (This position is supervised remotely and part of achieving a national strategy)
Highly Regarded	<ul style="list-style-type: none"> ○ Familiarity and experience with engaging the Australian Christian community in Tearfund-like work. ○ Existing networks across the WA Christian community. ○ Experience in fundraising, campaigning or marketing. ○ Competent with use of Salesforce database or prior database experience.

Working Environment

Tearfund's Code of Conduct and policies set expectations for all of our staff. Everyone at Tearfund is responsible for workplace safety in terms of their own behaviour and taking action to resolve safety issues they become aware of.

The Strategic Partnership Coordinator will at all times carry out their responsibilities with due regard to Tearfund Australia's commitment to safeguarding children and vulnerable adults in accordance with Tearfund's Safeguarding Policies and Guidelines.

Tearfund values diversity and each staff member is expected to demonstrate a commitment to gender equality.

Key Position Relationships

Internal

The Community Organiser reports to the Head of Community Engagement and will develop good working relationships with their team as well as the wider Australia Program Team.

- They will also develop good relationships with members of all other teams at Tearfund. Notably they will work closely with Tearfund's Fundraising, Advocacy and International Program teams to deliver on key outcomes.

External

- The Strategic Partnerships Coordinator will nurture strong relationships with Christian leaders and Christian Influencers.
- They will develop a strong relationship with the WA Tearfund Committee and invite opportunities for collaboration to achieve shared goals and purposes.
- They will initiate and support the development of strong and broad networks within the Christian community.

Tearfund Mission

Tearfund Australia is a Christian development, relief and advocacy organisation responding to global poverty and injustice.

Our vision is for a just and compassionate world in which all people have the opportunity to achieve their God-given potential. We will

- *Inform, challenge and empower Australian Christians to make biblically-shaped responses to poverty and injustice.*
- *Support community-based Christian groups, churches and mission organisations around the world as they work holistically with poor communities in development, relief and advocacy.*
- *Adhere to biblical teaching, and evaluate our work and attitudes in its light.*
- *Maintain a low-cost administration regime in order to maximize the funds allocated to project partners*

Tearfund Values

As a faith-based Christian organisation, Tearfund Australia seeks to adhere to biblical teaching and evaluate work and attitudes in its light. Consequently, Tearfund Australia aspires to the following values:

A commitment to the poor

A commitment to the whole person

A commitment to participation

A commitment to excellence

A commitment to justice
A commitment to prayer
A commitment to relationships

A commitment to learn from others
A commitment to collaboration
A commitment to accountability